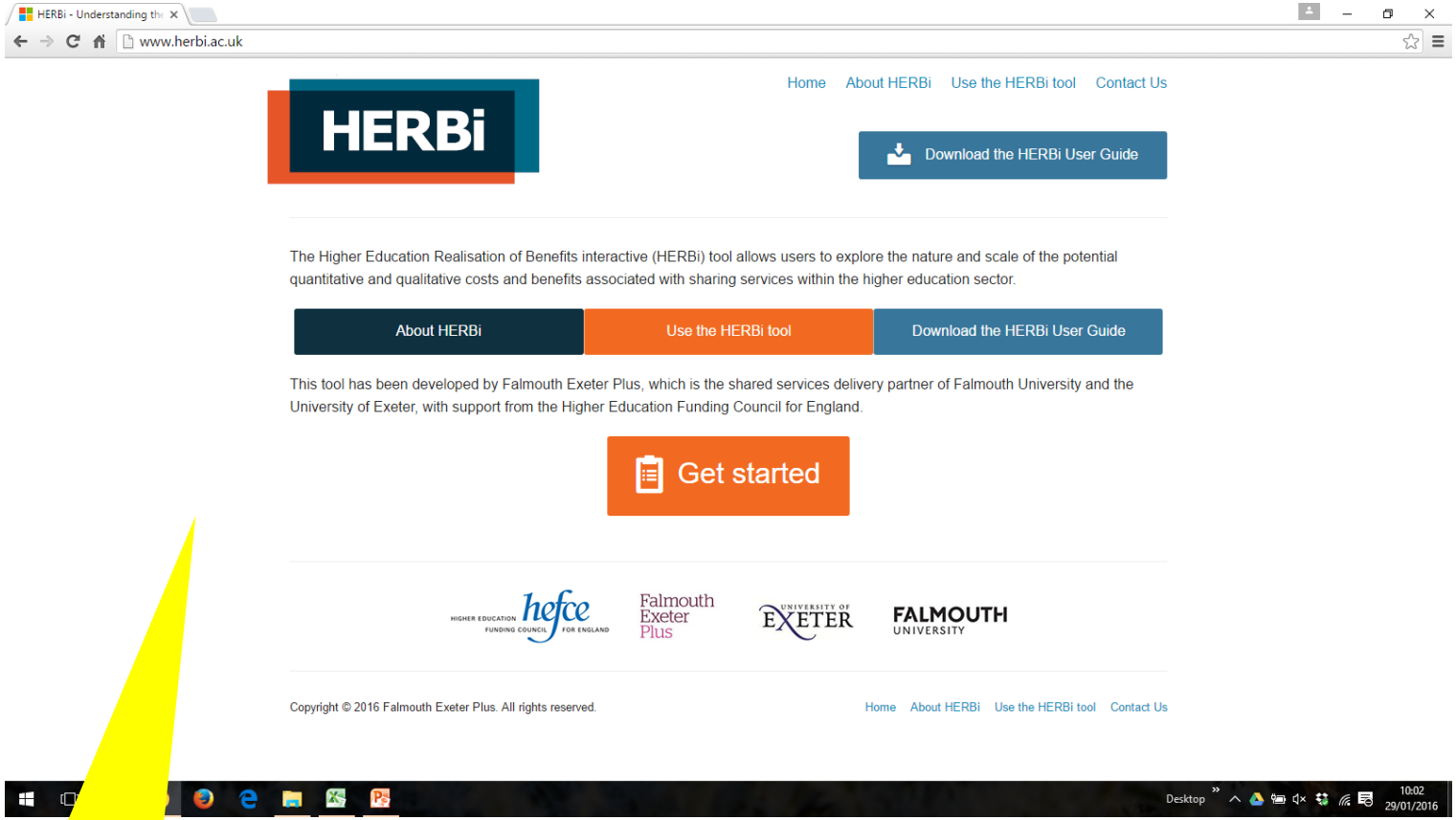
An introduction

What is HERBi?

Higher Education Realisation of Benefits interactive (HERBi) tool

Helping you to understand the costs and benefits of sharing services in the higher education sector

- Free web-based interactive tool
- High level analysis for senior managers
- Costs and benefits
- Quantitative and qualitative
- Clear, robust and easy to use



And it looks like this…

It’s quite a novel project

Nobody’s really tried anything like this before

You can find us here

www.herbi.ac.uk

Why?

There’s a big focus on shared services

There are lots of large numbers flying around

But there’s rather little in the way of actual data

HERBi draws on the experience of Falmouth Exeter Plus and of the wider sector…

… to cut through the hype
and come up with some hard numbers

What can HERBi do for me?

HERBi can help you to

- explore your options
- understand the potential costs and benefits*
- model different scenarios
- make better decisions

* with actual numbers!

But there are some caveats

- It’s a model - a simplified version of reality
- It uses a range of estimates and assumptions
- It should be viewed as indicative only
- It’s no substitute for proper project appraisal

What does HERBi do?

HERBi models up to five institutions in three different shared services scenarios

Scenario 1: The user's institution seeks to share its own services with other institutions

Scenario 2: The user's institution wishes to share another institution's services

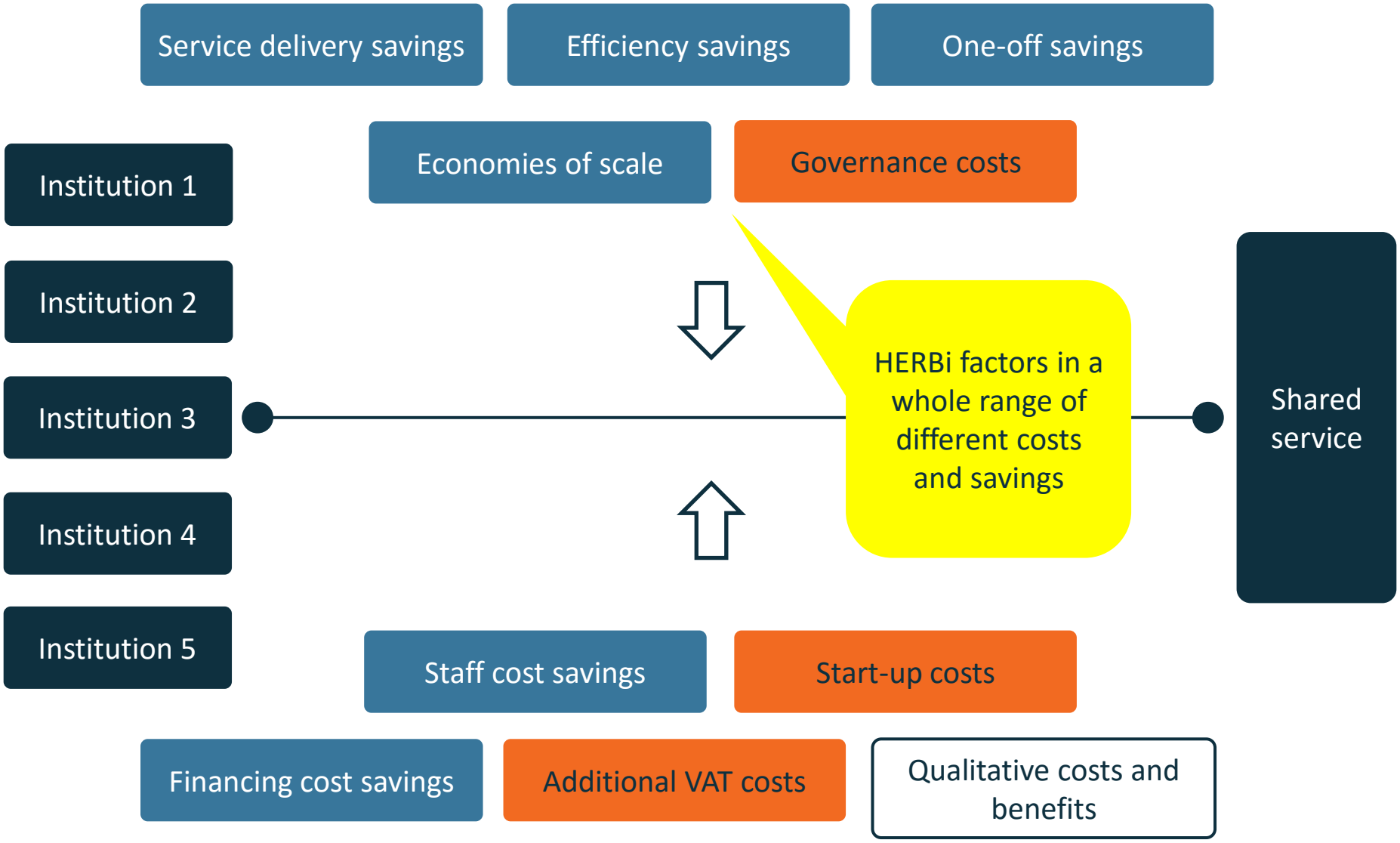
Scenario 3: The user's institution intends to work with other institutions to set up a new, separate shared services organisation

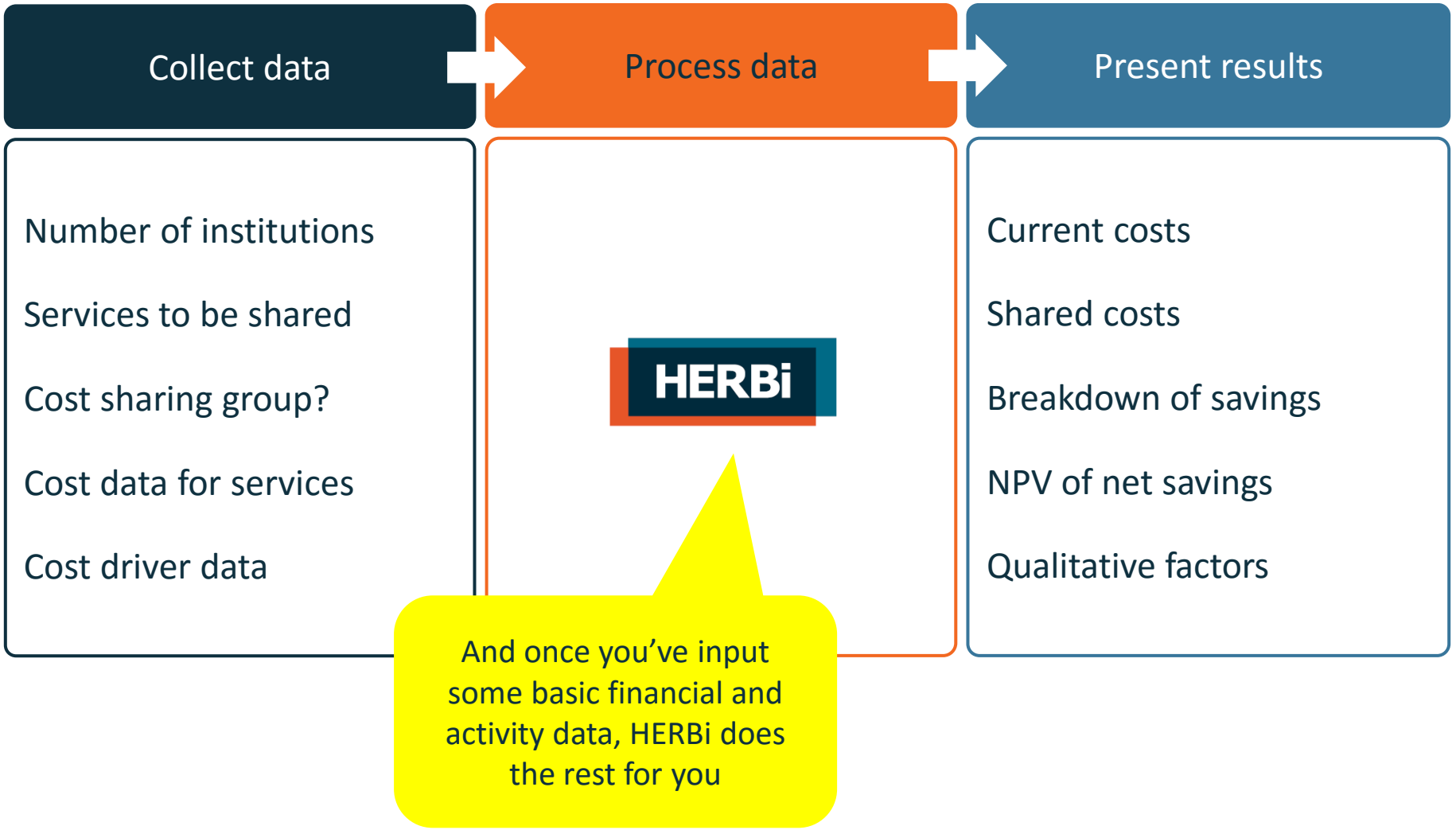
- Admissions, registry and student administration
- Residences, retail and campus services
- Library services
- Student support services
- Financial services
- Human resources
- ICT services
- Estates and facilities
- Conferences and events

How has the tool been developed?

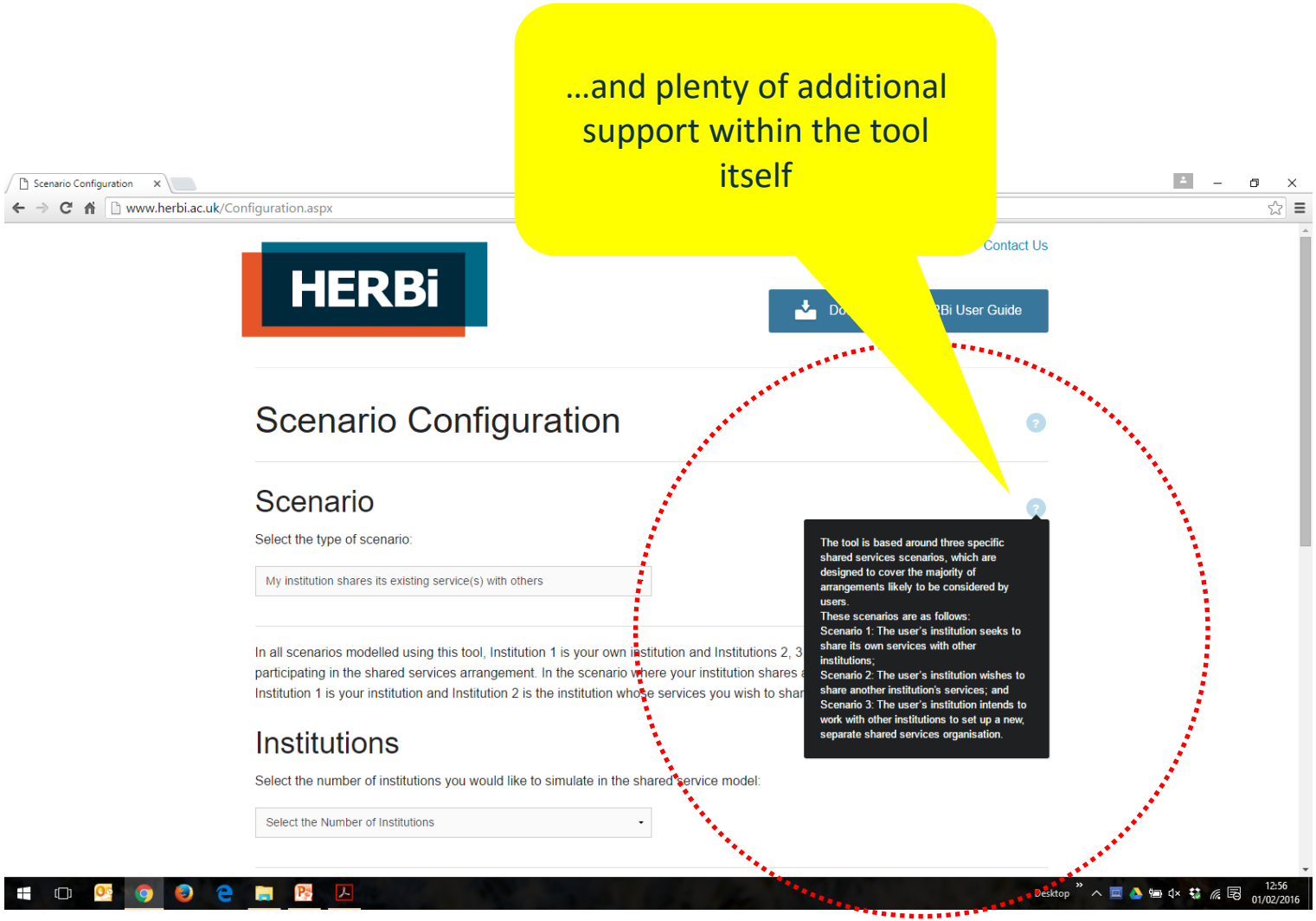
- Developed by Falmouth Exeter Plus
- Overseen by a Steering Group
- Funded by HEFCE
- Support from across the sector
- Tested on a selection of potential users

How does HERBi work?


Service delivery savings
Efficiency savings
One-off savings
Economies of scale
Governance costs
Institution 1
Institution 2
Institution 3
Institution 4
Institution 5
HERBi factors in a whole range of different costs and savings
Shared service
Staff cost savings
Start-up costs
Financing cost savings
Additional VAT costs
Qualitative costs and benefits


Collect data
Process data
Present results
Number of institutions
Services to be shared
Cost sharing group?
Cost data for services
Cost driver data
HERBi
Current costs
Shared costs
Breakdown of savings
NPV of net savings
Qualitative factors
And once you've input some basic financial and activity data, HERBi does the rest for you

HERBi
Higher Education Realisation of Benefits interactive (HERBi) tool
User Guide
Version 2.0
December 2015
There’s a detailed user guide…


…and plenty of additional support within the tool itself
Scenario Configuration
www.herbi.ac.uk/Configuration.aspx
HERBi
Contact Us
Do
PBi User Guide
Scenario Configuration
Scenario
Select the type of scenario:
My institution shares its existing service(s) with others
In all scenarios modelled using this tool, Institution 1 is your own institution and Institutions 2, 3
participating in the shared services arrangement. In the scenario where your institution shares
Institution 1 is your institution and Institution 2 is the institution whose services you wish to shar
Institutions
Select the number of institutions you would like to simulate in the shared service model:
Select the Number of Institutions
The tool is based around three specific shared services scenarios, which are designed to cover the majority of arrangements likely to be considered by users.
These scenarios are as follows:
Scenario 1: The user's institution seeks to share its own services with other institutions;
Scenario 2: The user's institution wishes to share another institution's services; and
Scenario 3: The user's institution intends to work with other institutions to set up a new, separate shared services organisation.
Desktop
12:56
01/02/2016

So what are you waiting for…?

www.herbi.ac.uk